

# International Student Webinar: Job Search Resources

September 2, 2020





# •TODAYS' AGENDA

- Introductions
- Overview of Career Fair and networking tips
- Introduction to career search engines and databases
- Resources and upcoming events
- Questions



# Introduction to Today's Presenters

- **Kelsey Flynn**, Associate Director – Goizueta BBA CMC
- **Nora Wood**, Goizueta Business Librarian
- **Cliff Chan**, Global Internship Advisor
- **Kalesha Ervin**, Assistant Director – Emory Career Center

*Hello!*



# CAREER FAIR & NETWORKING TIPS

# CAREER FAIR: SEPT. 11<sup>th</sup>

- Career Fair will take place on Friday, September 11 via Handshake
- You must sign up for a time slot to meet 1-1 with the employers who are attending
- Log onto Handshake now to sign up – *time slots are first come, first served*
- Employers will include if they provide sponsorship on their employer profile page



# CAREER FAIR PREPARATION



- Review the below articles to make sure you understand the career fair platform and understand how to sign up for group & one-on-one sessions with employers.
- [The Student Experience of the Fair](#)
- [How Students Sign Up for Sessions](#)

# Tools for networking effectively

- Connect with the Emory network
  - Talk to [International Faculty](#)
- Utilize LinkedIn
  - Emory University page is a great start
- Make it a priority to attend international events:
  - Workshops
  - Informational Sessions
  - Networking events
  - Seminars & Business Essentials
- Get involved with Student Organizations
- Be proud of your international experience and perspective!  
Many employers value your global view.



# International student elevator pitch

- **“Do you need sponsorship?”**
  - Currently, I am eligible to work in the USA for a period of *(fill in the approved employment time)* and with additional paperwork, I can continue to work with your company on an ongoing basis. As a global student, I am excited to share my skills in *(fill in 1 or 2 skills you have)* and look forward to the opportunity to work for *(fill in the company name)*.
- **“Are you eligible to work in the USA?”**
  - Yes. I am eligible to work in the USA for a period of *(fill in the approved employment time)* and with additional paperwork, I can continue to work with your company.
- **“Where are you from?”**
  - I am a global student from *(name your country)*. I like that your company values diversity and I am excited to share my skills *(name 1 or 2)*. Have you travelled to *(name your part of the world)?*
- **“I am not sure our company sponsors.”**
  - Thank you for this information. I am very excited that you are considering me for this position. If you are open to learning more about the sponsorship process, I have access to a few different resources that might assist you in learning more. Many employers are unfamiliar with the process, so I am happy to assist you all and share resources to the best of my ability.
- **“You are a great candidate but unfortunately our company does not sponsor.”**
  - I really appreciate this information. May I have your business card? I am very interested in *(insert your major or field or firm industry area)* and would love to stay connected. Please let me know if things change with in the future your company policy.
- **“Our company is global with worldwide locations but we don’t sponsor in the USA.”**
  - I really appreciate this information. Would you be able to connect me with someone I can speak with in the *(name the branch office in your country of choice)* office? As a global student, I am open to opportunities around the world.



# Create a Target List to Stay Organized

- You are going to network with a lot of people
  - Write down when you reach out so you can easily follow up
  - Write down what you talk about so you can stay connected through the process
  - Write down who you engage with for future searches
- You are going to apply for a lot of positions
  - Write down application deadlines from Handshake so you don't miss anything
  - Write down every job you apply to
- You are going to need to write it all down in one place
  - There will be too much for you to remember!
  - Your networking conversations will start to blend together



# JOB SEARCH DATABASES

# GoinGlobal (through Handshake)

Find companies who have sponsored H1Bs in the past.

## To access:

- Log in to Handshake
- Select **Career Center**
- Choose **Resources**
- Scroll down to **International Careers & H1B Info (GoinGlobal)**
- Log in to GoinGlobal

## H1B Plus

GoinGlobal's exclusive **H1B Plus** database provides millions of visa application listings for American employers seeking to hire international talent in the United States. Utilizing Department of Labor records, our robust search engine allows you to identify positions, job locations and salary ranges based on company name, occupation, industry, and job title. With certified visa application records from 2009 to date, identify employers that have historically hired international professionals.

### Search Tips

- [Watch Video on How to Search](#) ([View with Closed Captions](#))
- [Using H1B Search](#)
- [H1B Search FAQs](#)

Occupation  Job Title/Keyword

LAWYER x Lawyers x

### Company

Select or enter company name

### Year

2020 x 2019 x 2018 x 2017 x 2016 x

Select all years you want to include in your search.

City  State  Metro area (City and surrounding area)

Atlanta-Sandy Springs-Roswell, GA

Search

Job Title	Occupation	Company	City / State	Metro	Wage	Year
Associate	Lawyers	<a href="#">Kilpatrick Townsend &amp; Stockton LLP</a>	Atlanta, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$165,000	2020
Associate Attorney	Lawyers	<a href="#">Southern Environmental Law Center</a>	Atlanta, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$70,000	2020
Associate Attorney	Lawyers	<a href="#">Hall Booth Smith, P.C.</a>	Atlanta, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$62,275	2020
International Practice Group Associate	Lawyers	<a href="#">Ogletree, Deakins, Nash, Smoak &amp; Stewart, P.C.</a>	Atlanta, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$125,000	2020
Lawyer	Lawyers	<a href="#">Park &amp; Associates, P.C.</a>	Duluth, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$62,275	2020
Lawyer	Lawyers	<a href="#">The Law Offices of Robert R. Pagniello</a>	Liburn, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$62,275	2020
STAFF ATTORNEY	Lawyers	<a href="#">NELSON MULLINS RILEY &amp; SCARBOROUGH LLP</a>	ATLANTA, GEORGIA	Atlanta-Sandy Springs-Roswell, GA	\$100,000	2020
ASSOCIATE	LAWYERS	<a href="#">NELSON MULLINS RILEY &amp; SCARBOROUGH LLP</a>	Atlanta, GA	Atlanta-Sandy Springs-Roswell, GA	\$77,000	2019
ASSOCIATE	LAWYERS	<a href="#">ROBINSON LLC</a>	Atlanta, GA	Atlanta-Sandy Springs-Roswell, GA	\$68,723	2019

# UniWorld

- Create customized lists of domestic companies with operations in 200+ countries.
- Search by country, region, state, company name, industry codes and revenue.
- Results can be downloaded into Excel.

Start your company search...

**KEYWORD SEARCH**

Company parent, subsidiary or division name and product description

Select a field or fields to specifically search

Parent  Subsidiary  Division  Description

**SEARCH FOR PARENT COMPANIES HEADQUARTERED IN**

France

Add a Country

**SEARCH FOR COMPANIES WITH SUBSIDIARIES IN**

United States

Georgia

Add a State/Province

Add a Country

**RESULTS**

0 American Parent Companies  
71 Foreign Parent Companies  
0 Domestic Subsidiaries  
128 Foreign Subsidiaries  
**199 Total Records found**

Save this search with a name

[Back to Top ^](#)

1	Parent Company	Subsidiary Company	Subsidiary Type	Address	City	State/Pro	Country
2	ADISSEO FRANCE SAS	Adiseo North America	Country Headquarters	4400 N. Point Pkwy., Ste. 275	Alpharett	Georgia	United Sta
3	AIR FRANCE-KLM HOLDING	AFK Cargo	Branch Office	1600B M.H. Jackson Service Rd.	Atlanta	Georgia	United Sta
4	ANNE FONTAINE SAS	Anne Fontaine	Retail Location	3500 Peachtree Rd. NE	Atlanta	Georgia	United Sta
5	ARIANE SYSTEMS GROUP	ARIANE SYSTEMS NORTH	Sales Office	2300 Holcomb Bridge Rd., 103-25	Roswell	Georgia	United Sta
6	ARKADIN SA	ARKADIN INC. (AMERICA	Country Headquarters	5 Concourse Pkwy., Ste. 1600	Atlanta	Georgia	United Sta
7	ATOS S.A.	Atos	Branch Office	4800 Northpoint Pkwy., Ste. 200	Alpharett	Georgia	United Sta
8	BISCUITS HAFNER SA	Hafner USA Inc.	Sales Office	4609 Lewis Rd.	Stone Mo	Georgia	United Sta
9	BONDUELLE SAS	Bonduelle/ Ready Pac Fo	Production Facility	148 Riverview Pk. Rd.	Jackson	Georgia	United Sta
10	BOSTIK SA	Bostik, Inc.	Branch Office	129 Nuance Rd., NE	Calhoun	Georgia	United Sta
11	BOSTIK SA	Bostik, Inc.	Branch Office	1500 Parker Rd.	Conyers	Georgia	United Sta
12	BPI GROUP	BPI-Group	Regional Headquarters	5565 Glenridge Connector NE, S	Atlanta	Georgia	United Sta
13	BUREAU VERITAS GROUP	INSPECTORATE AMERICA		3380 Chastain Meadows Pkwy.,	Kennesaw	Georgia	United Sta
14	BUREAU VERITAS GROUP	INSPECTORATE AMERICA		151 E. Lathrop Ave.	Savannah	Georgia	United Sta
15	CAPGEMINI SA	Capgemini	Branch Office	3475 Piedmont Rd. NE, Ste. 1400	Atlanta	Georgia	United Sta
16	CARTIER INC.	INSPECTORATE AMERICA		3303 Peachtree Rd. NE	Atlanta	Georgia	United Sta

Parent Companies Foreign Subsidiary

# AtoZ Databases

- Create custom target lists from 30 million U.S. business profiles by geography, industry, size, and more.
- Limited to domestic companies.
- Results can be downloaded to Excel.

The screenshot displays the AtoZ Databases website interface. At the top, there is a navigation bar with links for Data Quality, Intro Videos, FAQ, About, Reference Desk, and Contact. A prominent banner advertises an "Ultimate...Free...Search Tool for:" with four key features: Find a Business (15 Million Businesses), Find a Job (Over 7 Million High Paying Jobs), Find a Person (Over 240 Million People), and Find an Executive. Below this, there are four main search panels: "Find a Business or Executive", "Find a Job", "Find a Person", and "Find a person \*Platinum Search\*". Each panel includes input fields for business names, titles, first and last names, and city/state information, along with search buttons and advanced search options. A sidebar on the right side of the page lists various filters under categories like "Search By", "Keyword / Business Type", "Business Name & Executives", "Business Size", "Phone / Fax / Toll-Free", "Ownership", and "Other Important Selects". The bottom section of the page features a grid of promotional cards for different data sets, such as "30 Million Businesses & Executives", "240 Million Residents", "2 Million NEW Businesses", "350,000 NEW Movers/HomeOwners Added Weekly", "12 Million Healthcare Professionals", and "Universal (Simultaneously search Businesses and Residents)".



# RESOURCES

# There are many career resources to help you along the way!



## Career Counselor

- <http://www.career.emory.edu/populations/students/international.html>
- oxford.career@emory.edu

## International Student Professional Development Advisor

- Chelsea Appiah  
[chelsea.korankye.appiah@emory.edu](mailto:chelsea.korankye.appiah@emory.edu)



## Expand Your Career Network!

- Academic Advisor
- International Faculty
- Emory International Alumni
  - Emory Connects
  - LinkedIn
- Student Organizations
- Emory Summer Global Internship Program



# UPCOMING WORKSHOPS



## **Crafting the Perfect Resume - Late Night Edition for students around the world!**

- Wednesday, September 2, 9:00 pm - 10:00 pm EDT
- <https://emory.joinhandshake.com/events/549591?ref=events-search>

## **Crafting the Perfect Resume - Early Morning Edition for students around the world!**

- Wednesday, September 9, 8:00 am - 9:00 am EDT
- <https://emory.joinhandshake.com/events/549597?ref=events-search>

## **Interviewing Skills and Mindset - Late Night Edition for students around the world**

- Tuesday, September 15, 9:00 pm - 10:00 pm EDT
- <https://emory.joinhandshake.com/events/549640?ref=events-search>

A close-up photograph of a baby with light brown hair and blue eyes, looking slightly to the left with a determined, almost grumpy expression. The baby is wearing a white long-sleeved shirt with a bright green collar and sleeves. They are holding a large fistful of sand in their right hand. The background is a blurred beach scene with sand and the ocean under a clear sky.

**WE CAN  
DO THIS!**

***Be persistent &  
stay positive!***

# International Student & Scholar Services



- International Student Advisor (ISSS)
- Workshops & Presentations
- International Coffee Hour
- Immigration Attorney
- Conversation Partner

# QUESTIONS?





EMORY  
UNIVERSITY