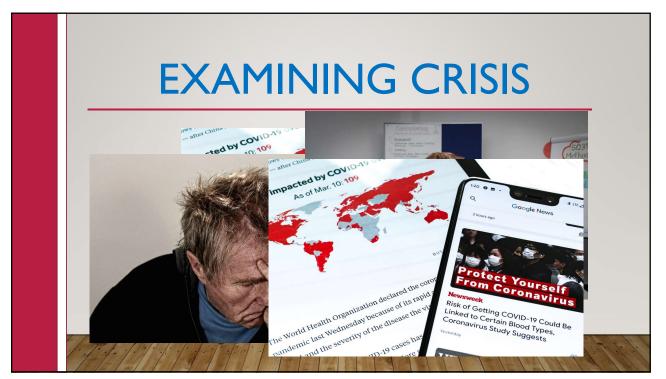


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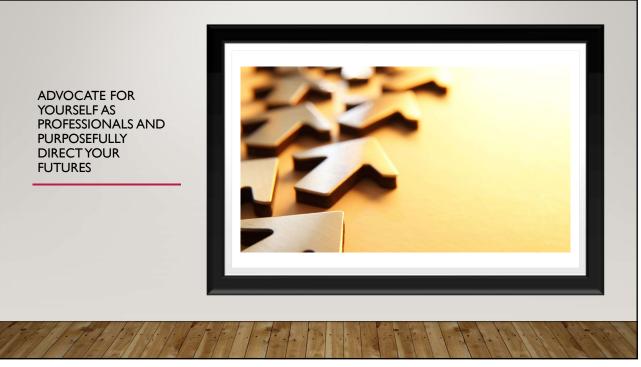






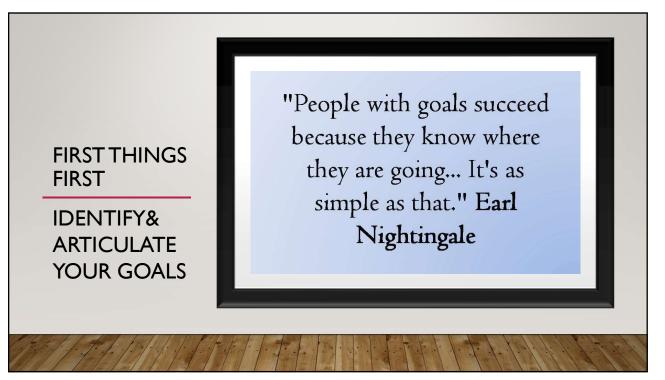




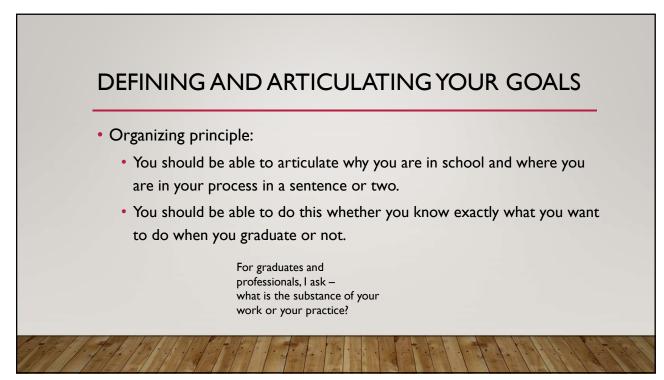


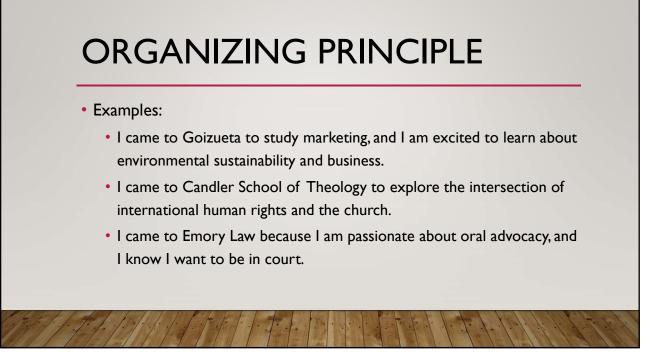












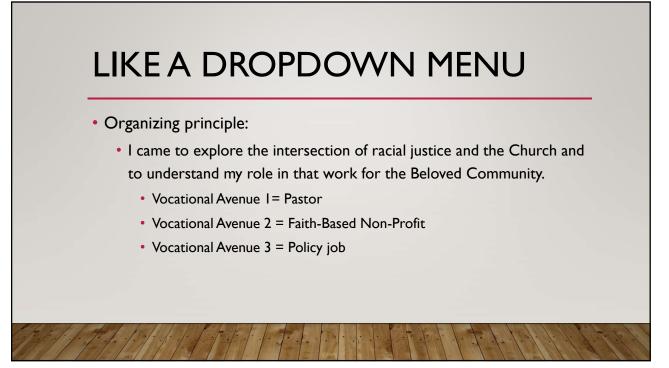


ORGANIZING PRINCIPLE AND AVENUES EXAMPLE

"I came to Goizueta to study marketing, and I am excited about exploring businesses focused on environmental sustainability. I'm currently in my second year looking for marketing internships in Atlanta with:"

- Avenue I = First choice is a big company
 - "businesses with a focus on environmental sustainability like ... "
- Avenue 2 = Startup in sustainability
- Avenue 3 = A professor researching on these topics

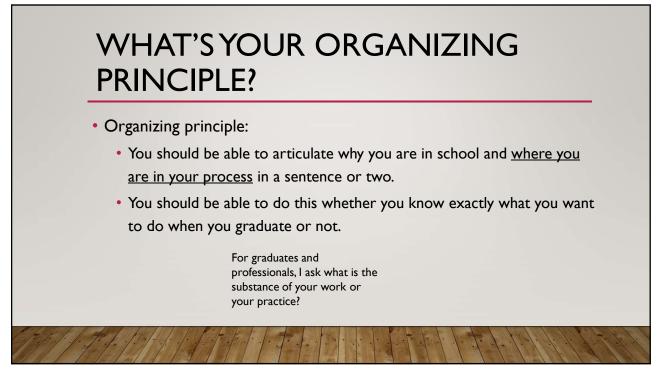




LIKE A DROPDOWN MENU

 I came to Emory Law because I am passionate about oral advocacy, and I know I want to be a trial attorney, so for my first year internship I would like to get an internship [in the United States] in:

- Avenue I: Criminal defense, or
- Avenue 2: Housing law,
- Avenue 3: Alternatively, I'm interested in going home to Korea to work at my old employer.





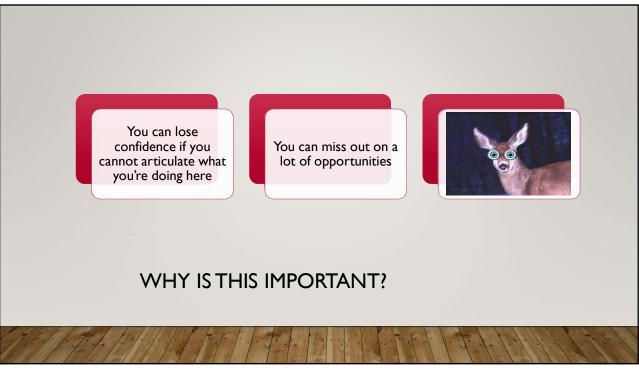
IN AN EMAIL OR CONVERSATION

"I'm graduating Candler with goals of becoming an associate pastor of outreach with a passion for working with communities, but right now I am prioritizing immediate income so I can have time to find the right opportunity. In addition to **pastor roles**, I'm also experienced and qualified for **roles in digital media** because that is what I did before seminary,... and I would be open to any connections or suggestions you may have."

IT'S OKAY TO CHANGE YOUR MIND!

BUILD PIVOTS INTO YOUR ORGANIZING PRINCIPLE TO STRENGTHEN YOUR NARRATIVE

"I came to Goizueta completely focused on what makes businesses profitable from a marketing perspective. What I found after working at my first internship is that the best marketing is good business practices that help communities thrive. Specifically, I found my passion for environmental sustainability and believe it is a force for both profitability and good for the world, so I want to get my next internship at ..."

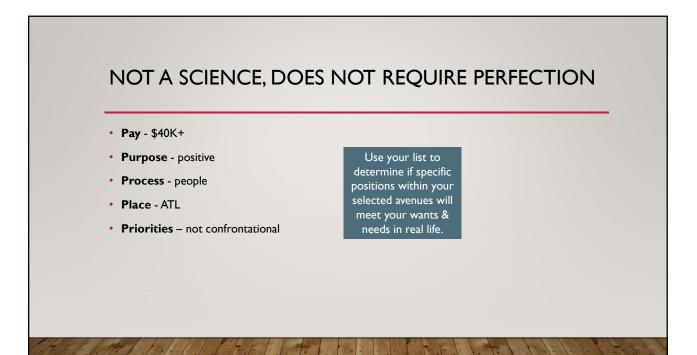


IT'S OKAY TO BE UNSURE

IF YOU'RE NOT SURE WHICH AVENUES YOU WANT TO PURSUE, JUST SELECT ONE OR TWO THAT INTEREST YOU AND COMMIT TO DOING SOMETHING THAT GIVES YOU EXPOSURE TO SEE IF YOU WOULD LIKE TO LEARN MORE, I.E. COMMIT TO EXPLORING

MAKE A LIST OF YOUR PERSONAL & PROFESSIONAL CONSIDERATIONS

- Pay Consider gold standard, silver standard (middle of the road), and bronze standard (the lowest)
- Purpose What do you want the purpose of the work to be, the goal of your role, the industry?
- Process What do you want to do every day? What things do you want to be sure you do regularly?
- Place What are your geographic preferences? I usually encourage folks to select 1, 2, or 3 cities/areas.
- Promotion Do you want a role where you can move up within the organization?
- Power What strengths or professional super powers do you want to be using in your next role?
- Priorities What level of priority do the items above hold, and what other priorities do you have?
- Workplace Values





VISION EXERCISE I

• Sit down and write a journal entry about <u>one specific</u> <u>day of your life ten years from now</u> as you would like it to be. Starting from when you wake up to when you go to sleep, describe this day in detail. Where do you wake up? Who is with you? What do you eat for breakfast? What do you wear? Where do you go for work? What does your work entail? How do you wear your hair?

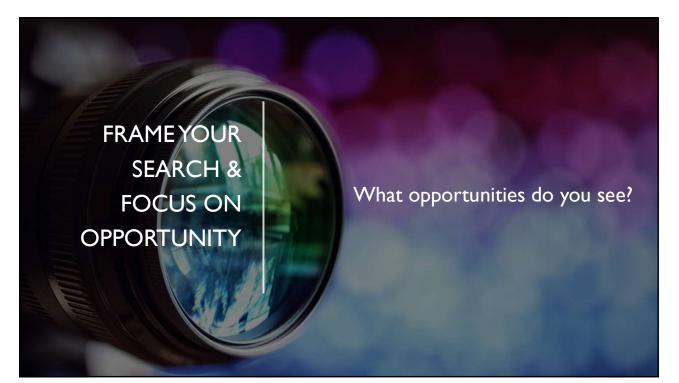
• Each of the details is meant to visually answer the question: who are you ten years from now? Who would you like to BE?

VISION EXERCISE II

Write out ten dreams of things you'd really like to do, experience, or accomplish in your lifetime.

Life is long, what would it ideally be filled with for you?







- In what ways might you expand your targets to see which avenues have the most traction post-COVID?
- What patterns are you seeing in the industry or market you are seeking to enter? (i.e. jobs are not being posted, or jobs in this sector or now moving to remote jobs)
- What needs are growing?
- Who might you ask about the above in your areas of interest? How about someone in the industry?



